

## **Axe Immobilier creates a housing development department under the responsibility of Lorenzo Toneatto**

**The independent property development group, led by its partners Alain Beynet, Alain Delaporte (both founders) and Cédric de Lestrage, is pursuing its residential growth strategy.**

Axe Immobilier has combined its development activities (formerly Axe Promotion), project management (formerly AXIM) and engineering (formerly 2A Ingénierie) into the same group. Within Axe Immobilier's many areas of expertise as a developer of urban projects (new offices and redevelopments, residential property, conversion of offices into residential property, hotels, student housing and nursing homes, follow-up care hospital), Axe Immobilier wants to place greater emphasis on quality residential development, following on from the creation of the "Garden Attitude" eco-neighbourhood comprising 207 residential units and 5 shops, which is currently being delivered in Massy.

Consequently, Axe Immobilier Development has created a residential development department, specifically responsible for identifying and designing residential projects, hotels and apartments, initially throughout the Greater Paris Region. Lorenzo Toneatto and Louis Vilain have joined this department as Director and Development Manager respectively.

**Lorenzo Toneatto**, 52 years old and a lawyer by training, has 25 years of experience in residential real estate, first as a manager and then as head of development at PROMOGIM, MARGNAN, BOUYGUES IMMOBILIER, VINCI IMMOBILIER and ICADE PROMOTION. He brings with him an in-depth knowledge of the Greater Paris Region and its various markets.

**Louis Vilain**, a 26-year-old ESTP engineer, has already had two successful professional experiences, first in real estate research at LIDL, and then as head of residential development at ICADE PROMOTION for 3 years.

Alain Beynet, Alain Delaporte and Cédric de Lestrage stated: *"We are delighted that Lorenzo and Louis are joining us. Lorenzo's experience in development, his talent for managing a team of developers that will continue to grow, and his knowledge of the housing challenges in the Greater Paris Region will be vital assets in boosting our housing production, in the unique spirit of Axe Immobilier: the reactivity of a small business at the service of large, ambitious projects; attention to detail at the service of a city where living is a pleasure."*

Lorenzo Toneatto and Louis Vilain said: *"We will be able to use our energy to help Axe Immobilier, which has a great deal of knowledge and the will to produce high-quality, increasingly daring projects"*.

Visit our new website: [www.axe.immo](http://www.axe.immo)

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